

# Give your education a global cutting edge!



## Apply to the courses in **Global Challenges and Solutions in IT Business**

**Meet our lecturers from business – IBM, Tieto, CGI and Accenture.**

**Learn more about the practise behind the theories. Get prepared for global IT business! Reality meets academy in the two courses developed by IBM, Tieto, CGI, Accenture and DSV.**

**After the courses you will have a clear understanding of how it is "out there". This shortens the gap from being a student to becoming a productive coworker.**

### **1 Using world-wide IT resources to develop and maintain a modern IT-landscape**

This course will take you through the whole journey from customers considering using world-wide IT resources to the "Steady State" of maintaining an a modern IT-landscape

During the course you will meet senior managers and subject matter experts from IBM and Tieto that will guide you through the journey using well proven methods and tools combined with hands-on experiences from global customer cases. This will give you a deep understanding of the "reality" in the business in terms of success and failure.

Needless to say, DSV will provide you with the academic resources to critically evaluate real life business versus theories. And, if you find gaps between the two, practitioners will be there to explain how it works for you.

### **2 From a viable proposal to a successful delivery, 7,5 hp**

This course focuses on the complexity of how to keep a contract with a duration of three to seven years profitable for both the IT supplier and the customer. There are several challenges that have to be identified, assessed, priced, and mitigated to keep both parties in line with their expectations during a long business relationship.

In the first lecture you will meet CGI's Head of Operations and a Senior Manager from Accenture. They will, together with an associated professor from DSV, introduce you to the course. The following six lectures will be given by a team of experts from CGI. Then, Accenture will share their knowledge in the final three lectures.

Needless to say, DSV will provide you with the academic resources to critically evaluate real life business versus theories. And, if you find gaps between the two, practitioners will be there to explain how it works for you.



**Åsa Zetterberg**, Director, Swedish IT and Telecom Industries

*The ICT sector is undergoing a seismic shift from local, licence-based delivery to offshored, cloud-based delivery. Those with the competence to harness this shift will be true winners.*



**Stockholm  
University**

Department of Computer and  
Systems Sciences

# Global Challenges and Solutions in IT Business

## Students



**Mikael Svensson**, student

*Getting this education was a unique opportunity that I just couldn't miss. As an experienced project manager, to gain knowledge of and learn the theories and best practices of these four global and world-leading companies, together with the academic design, has given me a tremendously well-equipped toolbox and a great advantage in my future professional life.*



**Marcus Andersson**, student

*This has been beyond my expectations! Meeting lecturers from companies every week to learn more about business in practice has been excellent. We have great possibilities to discuss and ask questions to professionals. This is a unique and great balance between theory and practice!*



**Alihesam Azari**, student

*These are the only courses at DSV with people from companies as lecturers! They are generously sharing their experiences of real business with us. This is so much more than theories in the books. And the students have been offered thesis subjects at the companies. The job opportunities are also excellent in the future.*

## Coordinator



**Christer Magnusson**,  
Associate Professor

*Reality meets academy in the courses developed by IBM, Tieto, CGI, Accenture and DSV. It is a unique partnership between these companies. The companies will give students entering the job market a clear understanding of how it is "out there". This shortens the gap from being a student to becoming a productive coworker.*

## Lecturers from business



**Örjan Kåhre**, Head of Operations, CGI Scandinavia

*For us at CGI it is obvious to be engaged in this education. We want to reach potential future co-workers and we need a rejuvenation of our company. Education at universities is often very academic, and we can explain how theories connect to reality. This course gives the competencies that really are in demand on the job market.*



**Bo Palmdahl**, Senior Advisor, IBM

*It is a great pleasure to share IBMs experiences in delivering a modern IT-landscape. The students are genuinely interested and ask a lot of profound questions that leads to many very thoughtful discussions. The fact that the students have this knowledge from the beginning of their career is definitely a plus for us as a global provider of IT-solutions.*



**Amit Ved**, Business Partner, TietoEvry

*Business and Education has been too separated for a long time – which is a pity because they are mutually dependent of each other. This program brings them close together and gives the students great insight in the business reality on a global market. TietoEvry is proud to cooperate with the University in this, and this also provides us with a great opportunity to meet future talent.*



**Anna Myrenberg**, Senior Manager, Accenture

*Accenture's global delivery model is one of our key strengths. This cooperation with Stockholm University is a great opportunity to share our insights with students who are interested in our way of making business. It is very engaging for us to interact with young talents and hear what they value in their future careers.*